

BOARD OF ECONOMIC DEVELOPMENT  
GOED CONFERENCE ROOM, 210 E 4<sup>TH</sup> STREET, PIERRE, SD  
TUESDAY, MAY 8, 2012 – 10:00 AM CST

Members Present

Chairman Jeff Erickson , Dale Clement, Tony Klein, Sharon Casey, Mike Luken, Mark Mickelson, Tim Kessler, Don Kettering, Pat Prostrullo

Staff Present

Commissioner Pat Costello, Deputy Commissioner Cody Byrum, Kim Easland, Ashley Moore, Travis Dovre, Cody Richter

Other Staff Present

Mandy Kuipers- BankWest, Loan Servicing Agent  
Tim Engel- May, Adam, Gerdes & Thompson, LLP

Call to Order

Chairman Erickson called the meeting to order at 10:02 am.

Agenda

A motion was made by Sharon Casey and seconded by Tony Klein to approve the agenda as presented.

Motion prevailed by a unanimous roll call vote.

Minutes

A motion was made by Sharon Casey and seconded by Tony Klein to approve the minutes of April 10, 2012 as presented.

Motion prevailed by unanimous roll call vote.

Commitment Letter

A motion was made by Tony Klein and seconded by Tim Kessler to approve changes as presented.

Motion prevailed by unanimous roll call vote.

Benchmarks

Tabled

Rules Amendment

A motion was made by Don Kettering and seconded by Pat Prostrullo to approve commencing the process of rule changes.

Motion prevailed by unanimous roll call vote.

Loan Application

A motion was made by Pat Prostrullo and seconded by Sharon Casey to approve changes as presented.

Motion prevailed by unanimous roll call vote.

Default Rate- Loan Agreement

A motion was made by Dale Clement and seconded by Pat Prostrullo to approve increasing the default rate to contract rate plus 6 percentage points.

Motion prevailed by unanimous roll call vote.

#### Executive Session

A motion was made by Tim Kessler seconded by Mike Luken to enter into executive session at 10:10 a.m. to discuss contract matters and commercial and financial information relating to loan and other assistance applicants and consult with legal counsel.  
Motion prevailed by unanimous roll call vote.

#### Executive Session Report

The Chairman declared the board out of executive session at 10:30 a.m. The Chairman reported that the Board of Economic Development entered into Executive Session to discuss commercial and financial information relating to loan and other assistance to applicants and consult with legal counsel.

A motion was made by Pat Prostrullo and seconded by Mark Mickelson to approve the chairman's report from executive session.

Motion prevailed by unanimous roll call vote.

#### Loan Review

##### Benchmark Foam, Inc.

A motion was made by Mike Luken and seconded by Pat Prostrullo to approve the loan review as presented.

Motion prevailed by unanimous roll call vote.

#### Old Business

##### Custom Touch Homes, LLC

A motion was made by Pat Prostrullo and seconded by Mike Luken to approve extending the commitment letter 60 days to July 10, 2012.

Motion prevailed by unanimous roll call vote

##### TTJ Properties, LLC

A motion was made by Mark Mickelson and seconded by Tim Kessler to approve releasing a personal guarantor.

Motion prevailed by unanimous roll call vote

#### New Business

##### Clausen & Rice, LLP Accounting Contract

A motion was made by Don Kettering and seconded by Mark Mickelson to approve the Clausen & Rice, LLP contract for accounting services as presented.

#### Bills

A motion was made by Pat Prostrullo and seconded by Sharon Casey to approve the bills payable to BankWest in the amount of \$12, 159.44 for the March Servicing and May, Adam, Gerdes & Thompson, LLC in the amount of \$2,548.00 for Legal Work.

Motion prevailed by unanimous roll call vote.

#### Adjourn

A motion was made by Don Kettering and seconded by Tim Kessler to adjourn the meeting at 10:35 am.

Motion prevailed by unanimous roll call vote.

  
Dale Clement, Secretary